## Appendix C to DIR CONTRACT NO. DIR-TSO-2615 SOUTHEASTERN COMPUTER CONSULTANTS, INC. / SCCI Pricing Index

SERVICE Description	DIR Customer Discount % from MSRP
WEBSITE DESIGN/DEVELOPMENT	
Project Manager (hourly)	33.75%
Project Manager Senior (hourly)	33.75%
Developer Associate (hourly)	33.75%
Developer Specialist (hourly)	33.75%
Developer Senior (hourly)	33.75%
Graphic Artist Associate (hourly)	33.75%
Graphic Artist Specialist (hourly)	33.75%
Graphic Artist Senior (hourly)	33.75%
Tech Writer Associate (hourly)	33.75%
Tech Writer Specialist (hourly)	33.75%
Tech Writer Senior (hourly)	33.75%
Business Analyst Associate (hourly)	33.75%
Business Analyst Specialist (hourly)	33.75%
Business Analyst Senior (hourly)	33.75%
System Analyst Associate (hourly)	33.75%
System Analyst Specialist (hourly)	33.75%
System Analyst Senior (hourly)	33.75%
SERVICE Description	DIR Customer Discount % from MSRP
WEB CONTENT MANAGEMENT	
Project Manager (hourly)	33.75%
Project Manager Senior (hourly)	33.75%
Data Base Architect Associate (hourly)	33.75%
Data Base Architect Specialist (hourly)	33.75%
Data Base Architect Senior (hourly)	33.75%
Network Engineer (hourly)	33.75%
Network Admin Associate (hourly)	33.75%
Network Admin Specialist (hourly)	33.75%
Network Admin Senior (hourly)	33.75%
Developer Analyst Associate (hourly)	33.75%
Developer Analyst Specialist (hourly)	33.75%
Developer Analyst Senior (hourly)	33.75%

Developer Associate (hourly)	33.75%
Developer Specialist (hourly)	33.75%
Developer Senior (hourly)	33.75%
Graphic Artist Associate (hourly)	33.75%
Graphic Artist Specialist (hourly)	33.75%
Graphic Artist Senior (hourly)	33.75%
Tech Writer Associate (hourly)	33.75%
Tech Writer Specialist (hourly)	33.75%
Tech Writer Senior (hourly)	33.75%
Business Analyst Associate (hourly)	33.75%
Business Analyst Specialist (hourly)	33.75%
Business Analyst Senior (hourly)	33.75%
System Analyst Associate (hourly)	33.75%
System Analyst Specialist (hourly)	33.75%
System Analyst Senior (hourly)	33.75%
Technical Support Associate (hourly)	33.75%
Technical Support Specialist (hourly)	33.75%
Technical Support Senior (hourly)	33.75%
	<b>DIR Customer</b>
SERVICE Description	Discount %
	from MCDD
	from MSRP
MAINTENANCE, TRAINING AND SUPPOR	Т
Project Manager (hourly)	T 33.75%
Project Manager (hourly) Project Manager Senior (hourly)	T 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly)	33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly)	33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly)	33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly) Tech Writer Specialist (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly) Tech Writer Specialist (hourly) System Analyst Associate (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly) Tech Writer Specialist (hourly) System Analyst Associate (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly) Tech Writer Senior (hourly) System Analyst Associate (hourly) System Analyst Specialist (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly) Tech Writer Senior (hourly) System Analyst Associate (hourly) System Analyst Specialist (hourly) System Analyst Senior (hourly) Technical Support Associate (hourly)	33.75% 33.75%
Project Manager (hourly) Project Manager Senior (hourly) Network Engineer (hourly) Network Admin Associate (hourly) Network Admin Specialist (hourly) Network Admin Senior (hourly) Developer Analyst Associate (hourly) Graphic Artist Associate (hourly) Graphic Artist Specialist (hourly) Graphic Artist Senior (hourly) Tech Writer Associate (hourly) Tech Writer Specialist (hourly) Tech Writer Senior (hourly) System Analyst Associate (hourly) System Analyst Specialist (hourly)	33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75% 33.75%